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WISTA Management GmbH

Rudower Chaussee 17
12489 Berlin, Germany
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Dear Sir,

[WISTA Management GmbH](#) is the operating company of the Science and Technology Park, [Berlin Adlershof](#). We assist in the integration of scientific research, business, and marketing for Adlershof as well as look for companies and research institutions to expand our current network. Our outstanding portfolio of companies and research institutions in Laser, Optic, and Photonic fields offers an extremely productive neighbourhood for technology firms. After researching your company's products and business strategy, we believe that Laser Marking Technologies and the Berlin-Adlershof cluster would complement each other well, and we would like to discuss possible collaboration in:

- Research & Development
- Manufacturing Opportunities
- Sales and Marketing Activities in Germany and Europe

We would like to discuss these and other topics with you by email, phone, or in person. We will be participating in Photonics West on 27-29 of January 2004 in San Jose, California, and we would be glad to meet you at our Berlin event that would take place on January 28th at 6:00pm until 8:30pm over in the Civic Auditorium Parkside Hall, Plaza 1b.

You are also invited to take part in [Laser Optic Berlin "LOB"](#), our on-campus trade show and international conference for laser, optic, and photonic technology developments, trends, and ideas.

We realize you probably have hundreds of questions, and we look forward to answering them, please feel free to email or call us at the International Office, Dr. Helge Neumann<helge@wista.de> or Jason Gagich <gagich@wista.de>.

You can find other information about Berlin-Adlershof and WISTA Management at www.adlershof.de/optics, and yes, it's in English!

Sincerely,

Dr. Helge Neumann,
Head of International Office
WISTA Management, GmbH

Dr. Bernd Weidner
OpTecBB



27-29 January 2004, San Jose, California USA

„Berlin Event“

Program

The Berlin Business Development Corporation

The City of Science Technology and Media

The Berlin Brandenburg Optical Network

cordially invite you to

the Berlin Event that will take place

on January 28th at 6:00pm until

8:30pm in the Civic Auditorium,

Parkside Hall, Plaza 1b.

6:00pm – 6:20pm

Welcome, Hardy R. Schmitz

6:20pm – 6:40pm

Dr. Weidner, Optical Technologies in Berlin Brandenburg

6:40pm – 6:50pm

CEO Spectra Physics (US) Experiences in Collaboration with Berlin/Brandenburg

6:50pm – 8:30pm

Reception and discussions

